Table 14.3 Example sales incentive data

	100% Commission	100% Salary	Mixed
	124	105	162
	155	93	109
	243	126	280
	101	99	140
	85	115	70
$\bar{x}$	141.6	107.6	152.2
s	62.5	13.1	79.4
s^2	3905.8	171.8	6300.2
	Grand mean = 133.8 Grand SD = 57.9 Grand variance = 3352.9		